

From first contact to signed contract.

Connect customers, sales, quotes and contracts in one shared workspace.

The entire sales cycle in one place.

Manage sales from the first contact through opportunity and quote to contract. With shared data, clear ownership and visibility of next steps.

Connect customer history, communications, tasks and documents. Sales and customer support teams work with the same information in context.

FROM FIRST CONTACT TO CONTRACT



THE ELLER ADVANTAGE



A fast, responsive app

A modern, AI-enabled interface with data governance for reliable AI processing and human oversight.



Save time every day

Share information, communications and quotes in one workspace. Reduce duplicate data entry and simplify handovers.



Unlimited customisation

Adapt workflows, fields, approvals and permissions to your sales processes and team needs.

EVERYTHING CONNECTED

- Product catalogue & pricing
- Documents, templates & AI
- Contracts & electronic signatures
- Dashboards & API integrations

Connect your sales with Eller

Discuss your sales processes and customer care.

sales@eller.com

eller.com

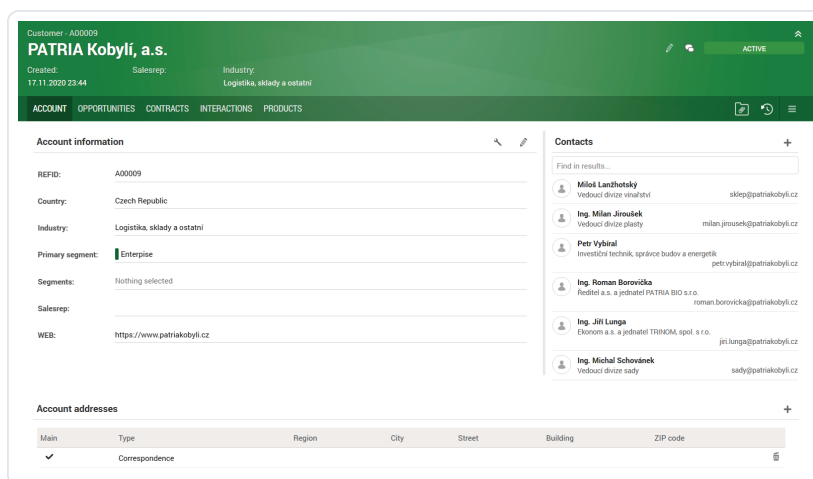
Customers and sales in context.

Keep customer history and the information for your next sales step close at hand. Connect customer care with quote preparation and contract management.

01 / A SHARED VIEW OF THE CUSTOMER

History, contacts and collaboration

Get a complete view of contacts, opportunities, contracts, communications and incidents. Share customer data with Service Desk. Record interactions in their sales context to make cover and handovers easier.



Customer: A00009
PATRIA Kobyli, a.s.
Created: 17.11.2020 23:44 Salesrep: Industry: Logistika, sklady a ostatni

ACCOUNT OPPORTUNITIES CONTRACTS INTERACTIONS PRODUCTS

Account information

REFID: A00009
Country: Czech Republic
Industry: Logistika, sklady a ostatni
Primary segment: Enterprise
Segments: Nothing selected
Salesrep:
WEB: https://www.patriakobyli.cz

Contacts

Find in results...

- Miloslav Lachotaký
Vedoucí divize vnitřní
sklep@patriakobyli.cz
- Ing. Milan Jiroušek
Vedoucí divize plasty
milan.jirousek@patriakobyli.cz
- Petr Vybíral
Investiční technik, správa budov a energetika
petr.vybiral@patriakobyli.cz
- Ing. Roman Borovicka
Ředitel a.s. a jednotel PATRIA BDO s.r.o.
roman.borovicka@patriakobyli.cz
- Ing. Jiří Lunga
Ekonom a.s. a jednotel TRHOM, spol. s r.o.
jiri.lunga@patriakobyli.cz
- Ing. Michal Schvaneček
Vedoucí divize sady
sady@patriakobyli.cz

Account addresses

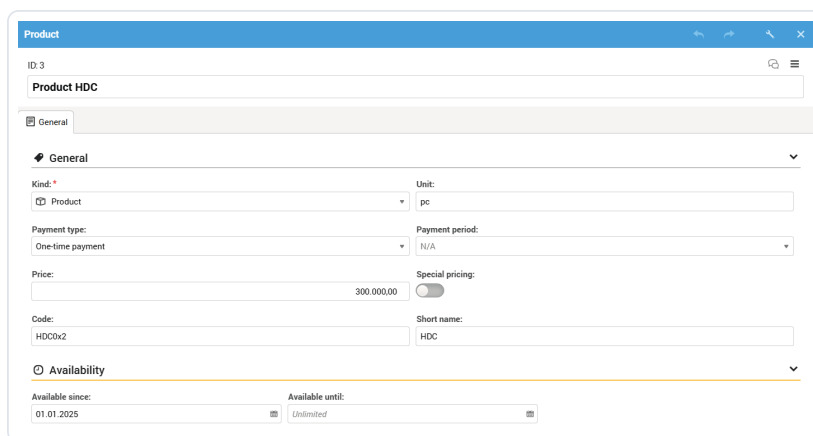
Main	Type	Region	City	Street	Building	ZIP code
✓	Correspondence					

Customer profile with contacts and related activities.

02 / FROM QUOTE TO CONTRACT

Quotes built on shared data

Use a catalogue of products and services, flexible pricing, discounts and multiple currencies. Prepare quotes together, approve them and generate documents from company templates. Support the resulting contracts with electronic signatures and renewal reminders.



Product

ID: 3
Product HDC

General

Kind: Product Unit: pc
Payment type: One-time payment Payment period: N/A
Price: 300.000,00 Special pricing: ☐
Code: HDC0x2 Short name: HDC

Availability

Available since: 01.01.2025 Available until: Unlimited

Product catalogue: prices, payment terms and availability.

Connect sales with delivery and support.

Share data with Service Desk, projects and other business processes. Connect systems through REST APIs. Monitor results in live dashboards and drill down into the detail.

Connect your sales with Eller

Discuss your sales processes and customer care.

sales@eller.com

eller.com